FORM 10-QSB

## [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(d)$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period ended: December 31, 1999

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

$$
\begin{aligned}
& \text { For the transition period from } \\
& \text { to } \\
& \text { Commission file number 0-13215 } \\
& \text { JNS MARKETING. INC. } \\
& \text {------------------- } \\
& \text { (Exact name of small business issuer as specified in its charter) } \\
& \text { Colorado 84-0940146 } \\
& \text { _------ } \\
& \text { (I.R.S. Employer Identification No.) } \\
& \text { (State or other jurisdiction of } \\
& \text { incorporation or organization) } \\
& 10200 \text { W. } 44 \text { th Ave., Suite 400, Wheat Ridge, CO } 80033 \\
& \text { (Address of principal executive offices) } \\
& \text { (303) 422-8127 } \\
& \text { (303) 422-8127 } \\
& \text { (Issuer's telephone number) }
\end{aligned}
$$

Check whether the registrant (1) filed all reports required to be filed by Section 13 or $15(d)$ of the Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
$\qquad$ X
$\qquad$ No $\qquad$
As of December 31, 1999, 3,724,783 shares of common stock were outstanding.
Transitional Small Business Disclosure Format: Yes_No X_

PART I--FINANCIAL INFORMATION
Item 1. Financial Statements.

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For financial information, please see the financial statements and the notes thereto, attached hereto and incorporated herein by this reference.

The financial statements have been prepared by JNS Marketing, Inc. without audit pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted as allowed by such rules and regulations, and management believes that the disclosures are adequate to make the information presented not misleading. These financial statements include all of the adjustments which, in the opinion of management, are necessary to a fair presentation of financial position and results of operations. All such adjustments are of a normal and recurring nature. These financial statements should be read in conjunction with the audited financial statements at September 30, 1998, included in the Company's Form 10-SB.

Item 2. Management's Discussion and Analysis or Plan of Operation.

(a) Plan of Operation. JNS Marketing, Inc. (the "Company") intends to seek to acquire assets or shares of an entity actively engaged in business which generates revenues, $m$ exchange for its securities. The Company has no particular acquisitions in mind and has not entered into any negotiations regarding such an acquisition. As of the date of this report, the Company has no plans, arrangements, understandings or commitments with respect to any potential merger or acquisition, nor is the Company engaged in negotiations with respect to such matter.

If required to so do under relevant law, management of the Company will seek shareholder approval of a proposed merger or acquisition via
a Proxy Statement. However, such approval would be assured where management supports such a business transaction because management presently controls sufficient shares of the Company to effectuate a positive vote on the proposed transaction. Further, a prospective transaction may be structured so that shareholder approval is not required, and such a transaction may be effectuated by the Board of Directors without shareholder approval. While any disclosure which may be provided to shareholders may include audited financial statements of such a target entity, there is no assurance that such audited financial statements will be available. The Board of Directors does intend to obtain certain assurances of value of the target entity assets prior to consummating such a transaction, with further assurances that an audited statement would be provided within 60 days after closing of such a transaction. Closing documents relative thereto will include representations that the value of the assets conveyed to or otherwise so transferred will not materially differ from the representations included in such closing documents, or the transaction will be voidable.

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(b) Liquidity and Capital Resources. At December 31, 1999 the Company had no minimal cash or other assets with which to conduct operations. There can be no assurance that the Company will be able to complete its business plan and to exploit fully any business opportunity that management may be able to locate on behalf of the Company. Due to the lack of a specified business opportunity, the Company is unable to predict the period for which it can conduct operations. Accordingly, the Company will need to seek additional financing through loans, the sale and issuance of additional debt and/or equity securities, or other financing arrangements. Management of the Company and its counsel have advised that they will pay certain costs and expenses of the Company from their personal funds as interest free loans in order to facilitate development of the Company's business plan. Management believes that the Company has inadequate working capital to pursue any operations at this time; however, loans to the Company from management and its counsel may facilitate development of the business plan. For the foreseeable future, the Company through its management and counsel intend to pursue acquisitions as a means to develop the company. The Company does not intend to pay dividends in the foreseeable future. As of the end of the reporting period, the Company had no material cash or cash equivalents. There was no significant change in working capital during this quarter.
(c) Year 2000 issues "Year 2000 problems" result primarily from the inability of some computer software to properly store, recall or use data after December 31, 1999. The Company is engaged primarily in organizational and fund raising activities and accordingly, does not rely on information technology ("IT") systems. Accordingly the Company does not believe that it will be materially affected by Year 2000 problems. The Company relies on non-IT systems that may suffer from Year 2000 problems including telephone systems, facsimile and other office machines. Moreover, the Company relies on third-parties that may suffer from Year 2000 problems that could affect the Company's operations including banks and utilities. In light of the Company's minimal operations, the Company does not believe that such non-IT systems or third-party Year 2000 problems will affect the Company in a manner that is different or more substantial than such problems affect other similarly situated companies. Consequently, the Company does not currently intend to conduct a readiness assessment of Year 2000 problems or develop a detained contingency plan with respect to Year 2000 problems that may affect the Company or third-parties.

The foregoing is a "Year 2000 Readiness Disclosure" within the meaning of the Year 2000 Information and Readiness Disclosure Act of 1998.
(A DEVELOPMENT STAGE COMPANY)
BALANCE SHEET
(Unaudited)
ASSETS

| Cash | \$ | 871 |
| :---: | :---: | :---: |
| Total current assets |  | 871 |
| Total assets | \$ | 871 |

LIABILITIES AND SHAREHOLDERS' EQUITY

| CURRENT LIABILITIES: |  |  |
| :---: | :---: | :---: |
| Accounts payable, trade | \$ |  |
| Payable to shareholders |  |  |
| Total current liabilities |  |  |
| SHAREHOLDERS' DEFICIT: |  |  |
| Common stock, 50,000,000 shares authorized, No par value; 3,724,783 shares issued and |  |  |
| Deficit accumulated during development stage |  | 856 |
| Total shareholders' equity |  | 871 |
|  | \$ | 871 |

## See accompanying notes to these fnancial statements

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JNS MARKETING, INC.
(A DEVELOPMENT STAGE COMPANY)

STATEMENTS OF OPERATIONS
(UNAUDITED)


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## JNS MARKETING INC.

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(A DEVELOPMENT STAGE COMPANY)
STATEMENTS OF CASH FLOWS
(Unaudited)


See accompanying notes to these financial statements
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JNS MARKETING INC.
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(A DEVELOPMENT STAGE COMPANY)
NOTES TO FINANCIAL STATEMENTS (Unaudited)

## 1. Basis of Presentation

In the opinion of management, all adjustments, consisting of normal recurring accruals, have been made that are necessary for a fair presentation of the financial position of the Company at December 31, 1999 and the results of operations and cash flows for the three month periods ended December 31, 1999 and 1998 . Quarterly results are not necessarily indicative of the expected annual results. For a more complete understanding of the Company's operations
and financial position, reference is made to the financial statements of the Company and related notes thereto, filed with the Company's annual report on Form $10-K S B$ for the year ended September 30,1999 , previously filed with the U.S. Securities and Exchange Commission. Common Stock. On March 3, 1999 the Company effected a reverse split of 100 to one and the financial statements are adjusted to reflect the change retroactively. On November 15 , 1999 the Board of Directors approved and effected a dividend of fourteen shares for each share issued and outstanding.

## 2. Common Stock

On March 3, 1999, the Company effected a reverse split of 100 to one and the financial statements are adjusted to reflect the change retroactively. On November 15, 1999, the company effected a dividend of fourteen shares for each share issued and outstanding

## PART II--OTHER INFORMATION

Item 1. Legal Proceedings.

-     - -----------------------------

There are no pending legal proceedings, and the Company is not aware of any threatened legal proceedings, to which the Company is a party or to which its property is subject.

Item 2. Changes in Securities.

-     - -------------------------------------
(a) There have been no material modifications in any of the instruments defining the rights of the holders of any of the Company's registered securities.
(b) None of the rights evidenced by any class of the Company's registered securities have been materially limited or qualified by the issuance or modification of any other class of the Company's securities.
(c) On November 15, 1999, the company effected a dividend of fourteen shares for each share issued and outstanding.

Item 3. Defaults Upon Senior Securities.

-     - -----------------------------------------------1
(Not applicable)

Item 4. Submission of Matters to a Vote of Security Holders.

(Not applicable)

Item 5. Other Information.

-     - --------------------------------
(Not applicable)

Item 6. Exhibits and Reports on Form 8-K.
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(a) Exhibits

No exhibits as set forth in Regulation $S B$, are considered necessary for this filing.
(b) Reports on Form,-K

No reports on Form $8-K$ were filed during the quarter for which this report is filed.

In accordance with the requirements of the Securities Exchange Act of 1934, as amended, the registrant caused this report to be signed on its behalf by the undersigned, "hereunto duly authorized.

JNS MARKETING, INC.

Date: March 22, 1999
/s/ Walter Galdenzi

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[^0]:    * Adjusted for dividend

